



UKRINMASH



UKRAINIAN CIVIL PRODUCTS
FOR EXPORT



UKROBORONPROM
Ukrainian Defence Industry

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SF «UKRINMASH» - 25 ON THE INTERNATIONAL MARKET

The State Self-Supporting and Foreign Trade Firm «Ukrinmash» (SF «UKRINMASH»), which is a part of the State Concern «UKROBORONPROM» was founded in 1991.

The SF «Ukrinmash» is one the Ukraine leading companies specialized in the business of exporting, marketing, importing, purchasing and resale of military and special products and related services including development and modernization of those products and activities in the field of trade with civil use products (non food and food products).

The SF «UKRINMASH», being a reliable partner in the international trade has the honor to offer the export potential of Ukrainian civil products for the needs of the law enforcement authorities and for private companies. Ukraine is able to offer the largest range of the high quality goods for civil use. The SF «UKRINMASH» guarantees reliability of such products and interests in supplying them.

The SF «UKRINMASH» has built a good relationship with many countries of the world. The key mission of the Firm is a high quality of the service, reliability and satisfaction of the customers.

SF «UKRINMASH» OFFERS CIVIL PRODUCTS FOR EXPORT IN THE FOLLOWING FIELDS:

- ▶ Animal origin products
- ▶ Plant origin products
- ▶ Food products
- ▶ Mineral products
- ▶ Chemical products and products of associate industries
- ▶ Polymers, plastics and derived products
- ▶ Unprocessed leather, curried leather
- ▶ Wood and wood products
- ▶ Textiles and fabrics
- ▶ Pearls, natural and cultivated, precious or semi-precious jewels
- ▶ Non-precious metals and derived products
- ▶ Machinery, equipment, mechanisms, electrical and technical equipment
- ▶ Ground transport facilities, aircraft, amphibious transport
- ▶ Different products

You can familiarize with the products of military and civil use from the catalogs which are in open access at the site of SF «UKRINMASH» www.ukrinmash.com



NON-FOOD PRODUCTS





MINERAL PRODUCTS

SALT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 68 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



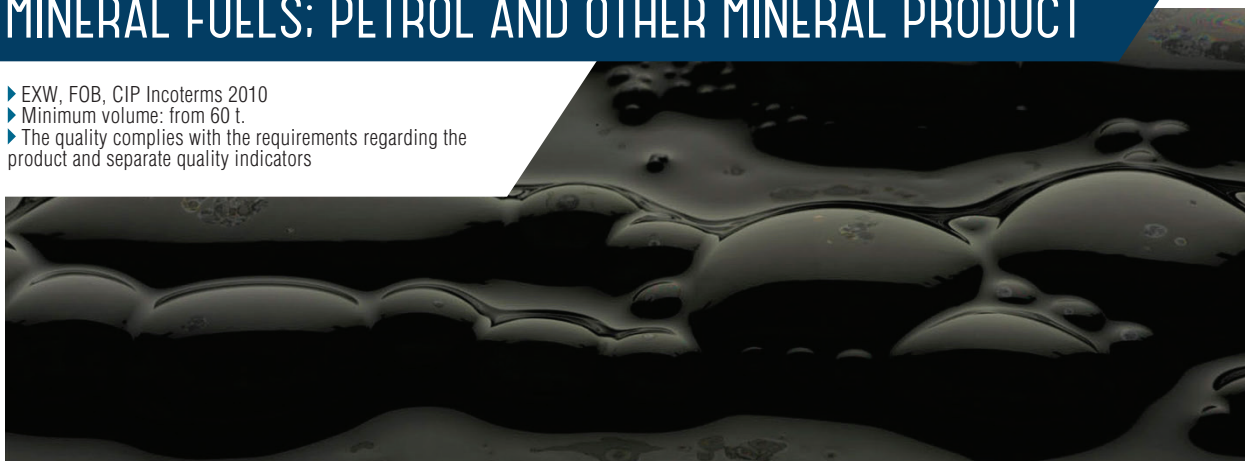
ORES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 68 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



MINERAL FUELS; PETROL AND OTHER MINERAL PRODUCT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 60 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



CHEMICAL PRODUCTS

ETHERAL OILS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



SOAP

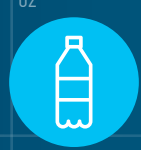
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



POWDER AND EXPLOSIVES

- ▶ EXW, FOB Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators

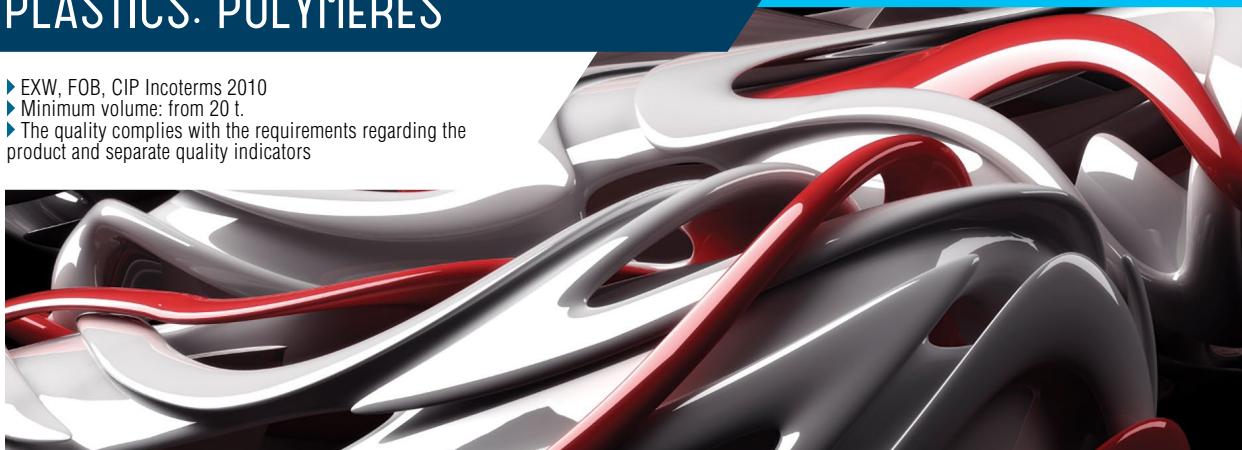




POLYMERS, PLASTICS AND DERIVED PRODUCTS

PLASTICS. POLYMERES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



CAOUTCHOUC. RUBBER

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



UNPROCESSED LEATHER, CURRIED LEATHER LEATHERS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



LEATHER PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



VIRGIN AND ARTIFICIAL FURS

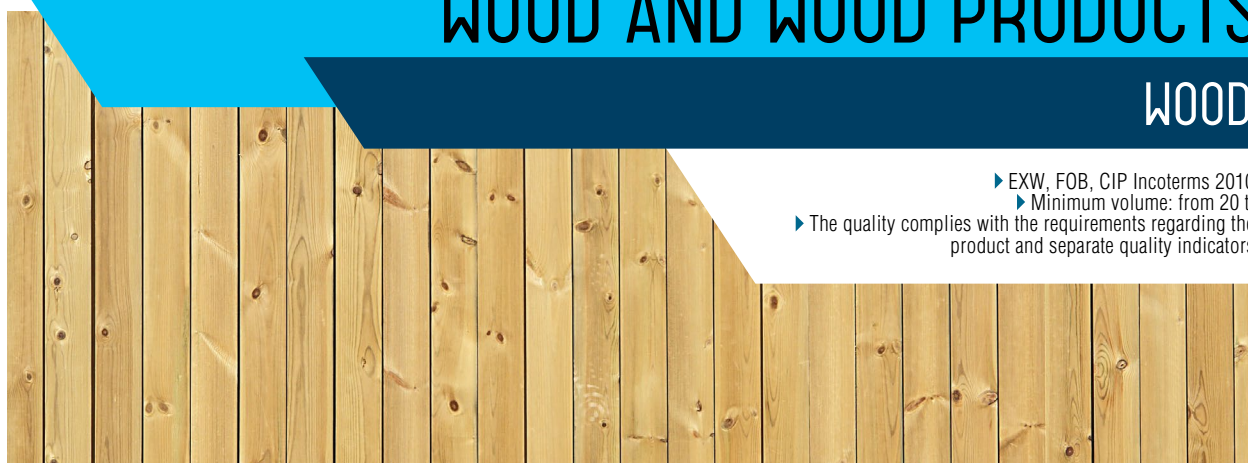
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators

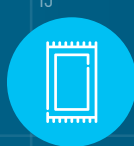
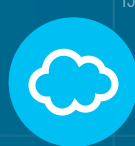
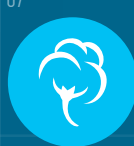
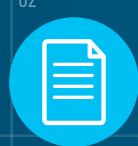


WOOD AND WOOD PRODUCTS

WOOD

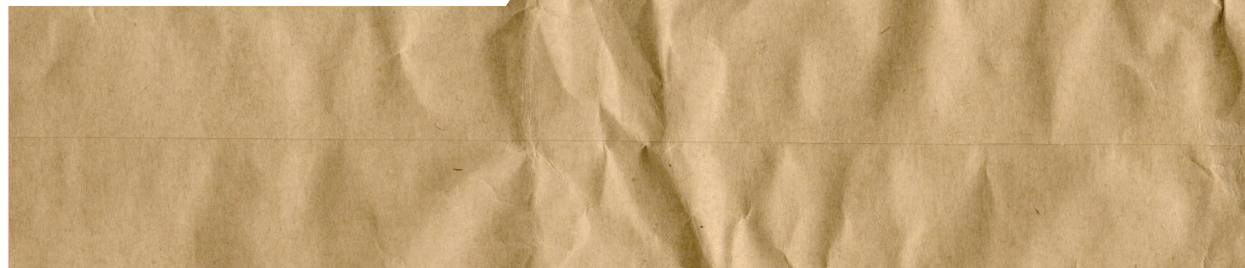
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators





PAPER, CARDBOARD AND OTHER WOOD PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



TEXTILES AND FABRICS

SILK

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



COTTON

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



COTTON WOOL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



CARPETS

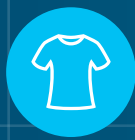
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



FABRICS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators





OTHER FABRICS AND READY MADE TEXTILES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



PEARLS, NATURAL OR CULTIVATED PRECIOUS OR SEMI-PRECIOUS JEWELS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



NON-PRECIOUS METALS AND DERIVED PRODUCTS

FERROUS METALS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



FERROUS METAL PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



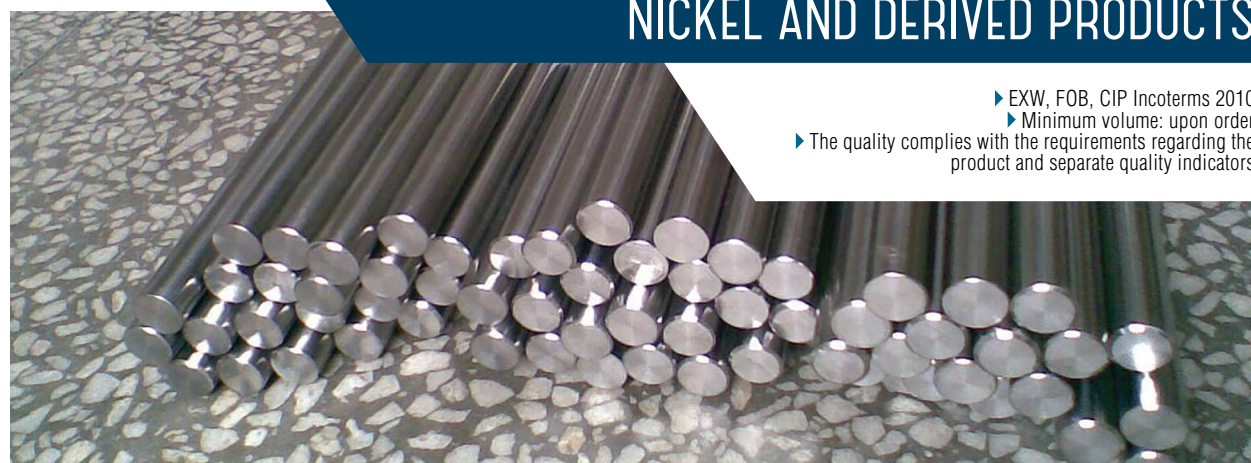
COPPER AND DERIVED PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



NICKEL AND DERIVED PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators





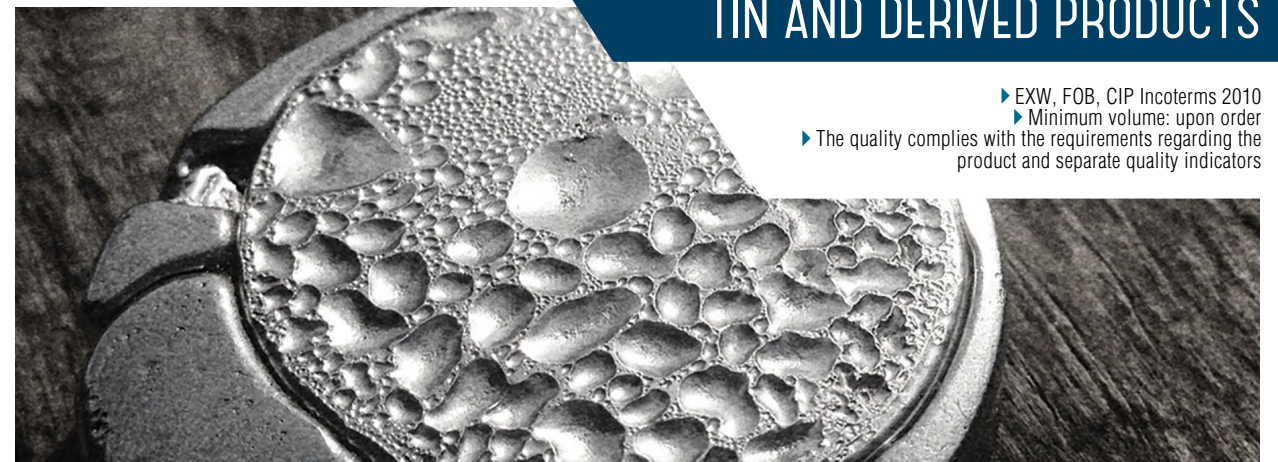
ALUMINUM

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



TIN AND DERIVED PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



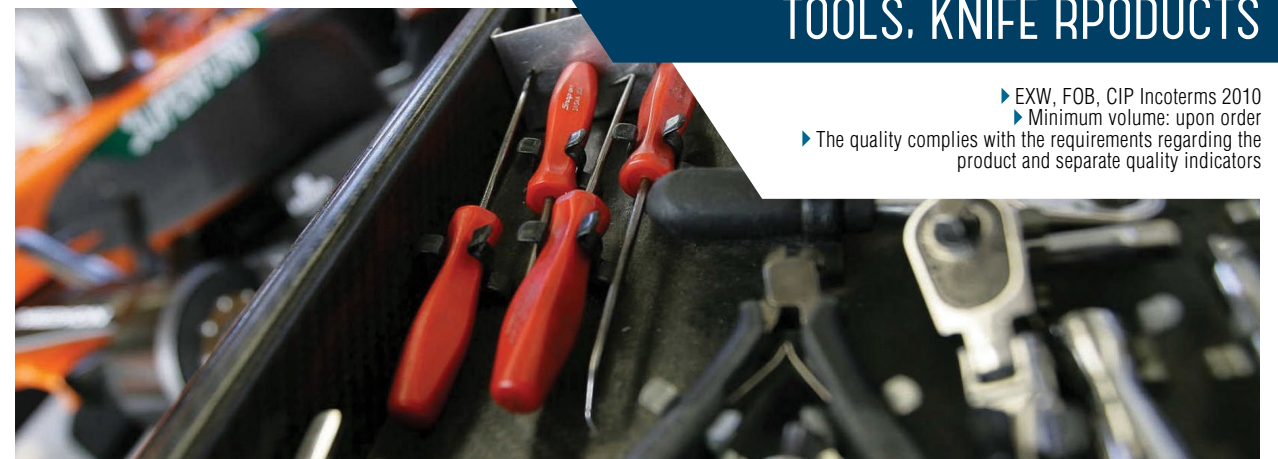
LEAD

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



TOOLS. KNIFE PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



ZINC AND DERIVED PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OTHER PRODUCTS FROM NON-PRECIOUS METALS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



MACHINERY, EQUIPMENT, MECHANISMS, ELECTRIC AND TECHNICAL EQUIPMENT

NUCLEAR REACTORS, BOILERS, MACHINERY

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



ELECTRIC EQUIPMENT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators

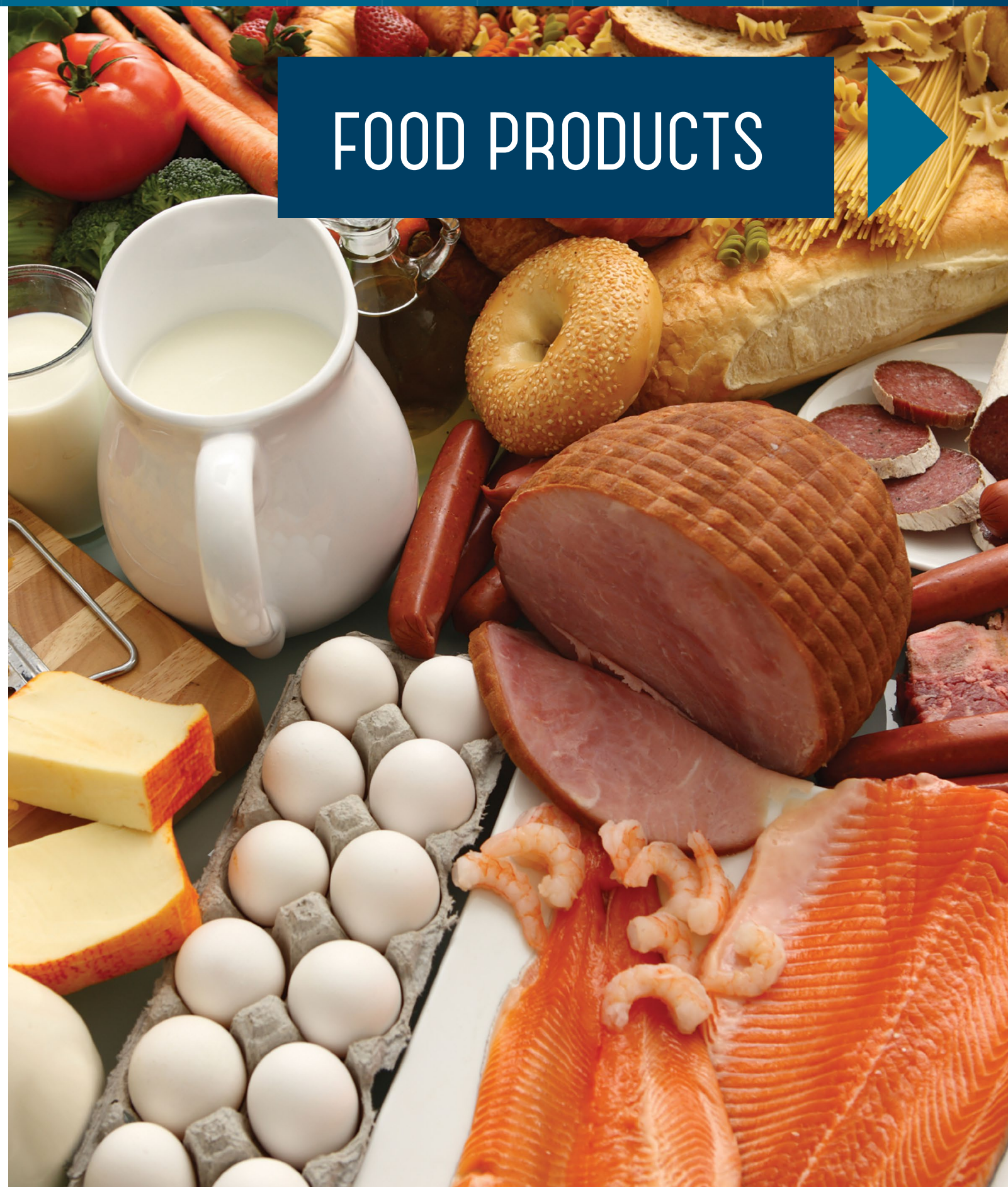


GROUND TRANSPORT FACILITIES, AIRCRAFT AMPHIBIOUS TRANSPORT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: upon order
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



FOOD PRODUCTS



ANIMAL ORIGIN PRODUCT

MEAT AND EDIBLE BY PRODUCTS

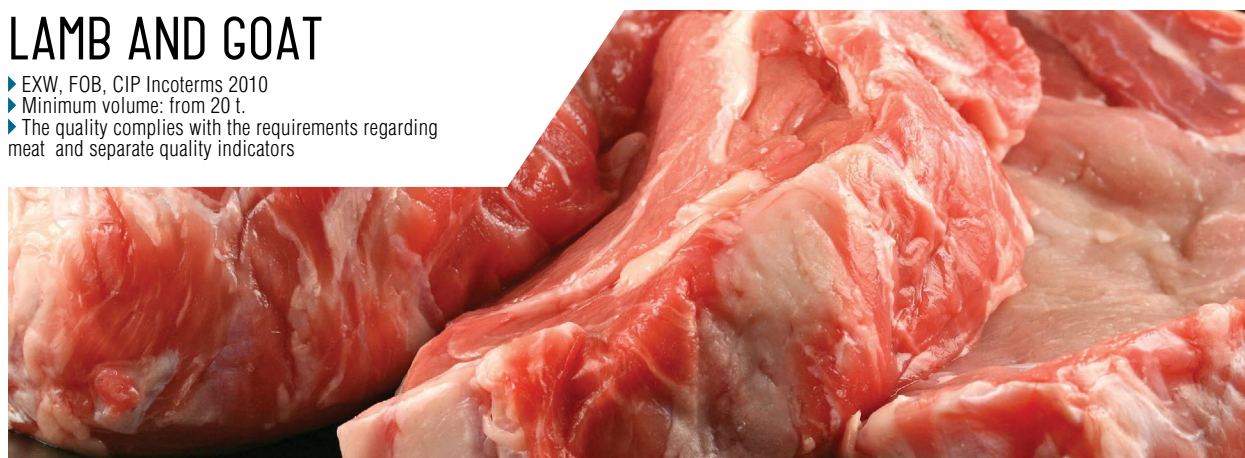
BEEF AND VEAL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding meat and separate quality indicators



LAMB AND GOAT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding meat and separate quality indicators



PORK

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding meat and separate quality indicators



POULTRY

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding meat and separate quality indicators



OTHER KINDS OF MEAT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding meat and separate quality indicators



FISH

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding fish and separate quality indicators



MILK AND MILKY PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding milk and separate quality indicators



POULTRY EGGS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding poultry eggs and separate quality indicators



NATURAL HONEY

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding honey and separate quality indicators



OTHER PRODUCTS OF ANIMAL ORIGIN

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding other animal origin products and separate quality indicators



PLANT ORIGIN PRODUCTS

VEGETABLES ▼

POTATOES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding potatoes and separate quality indicators



CORN

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding corn and separate quality indicators



SUGAR BEET

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding sugar beet and separate quality indicators



COFFE, TEA

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding coffee and tea and separate quality indicators



OTHER KINDS OF VEGETABLES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the products and separate quality indicators



MILL AND CEREAL PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



EDIBLE FRUIT AND NUTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding fruit and nuts and separate quality indicators



CEREALS

WHEAT

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators





BARLEY

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OTHER KINDS OF CEREALS

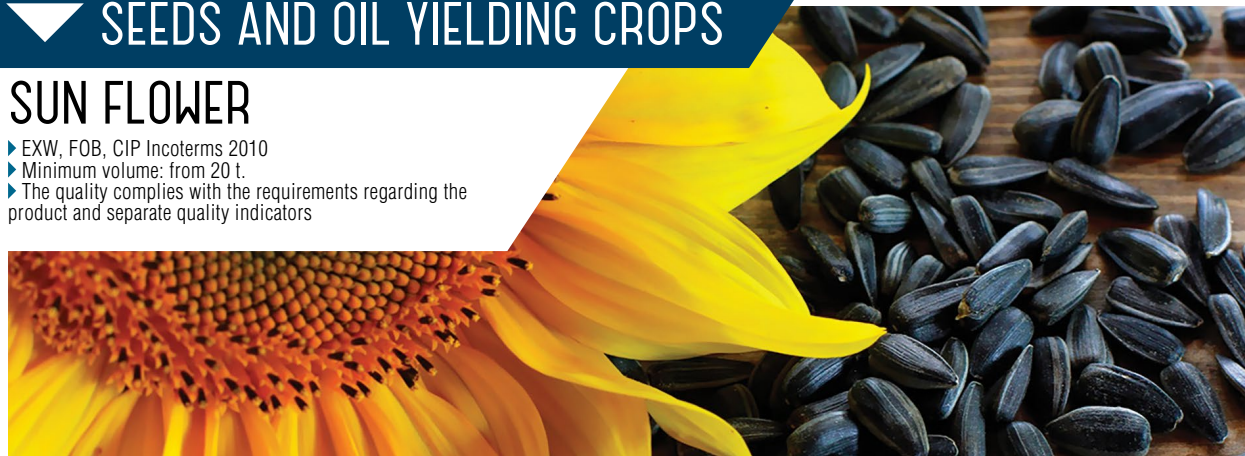
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



SEEDS AND OIL YIELDING CROPS

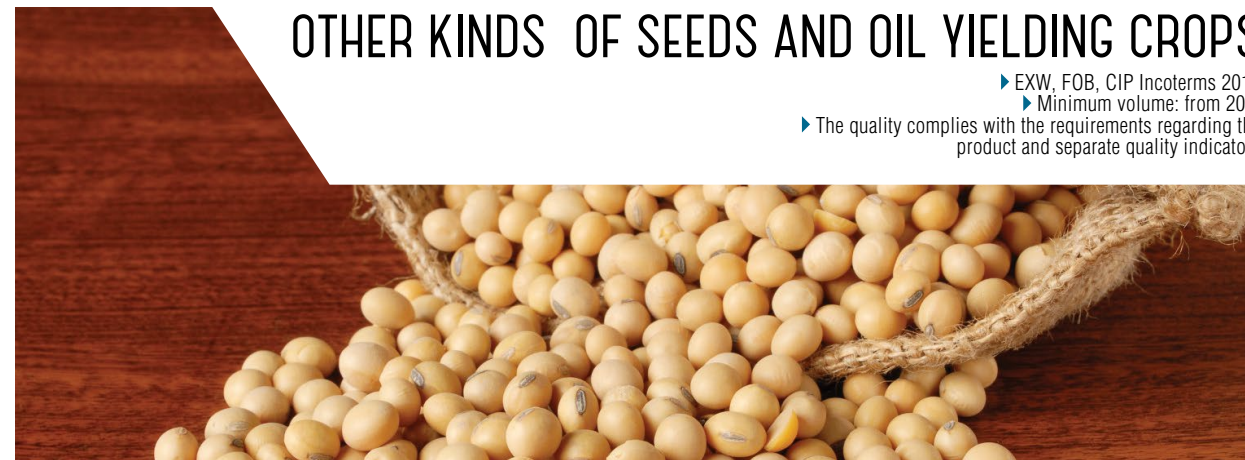
SUN FLOWER

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OTHER KINDS OF SEEDS AND OIL YIELDING CROPS

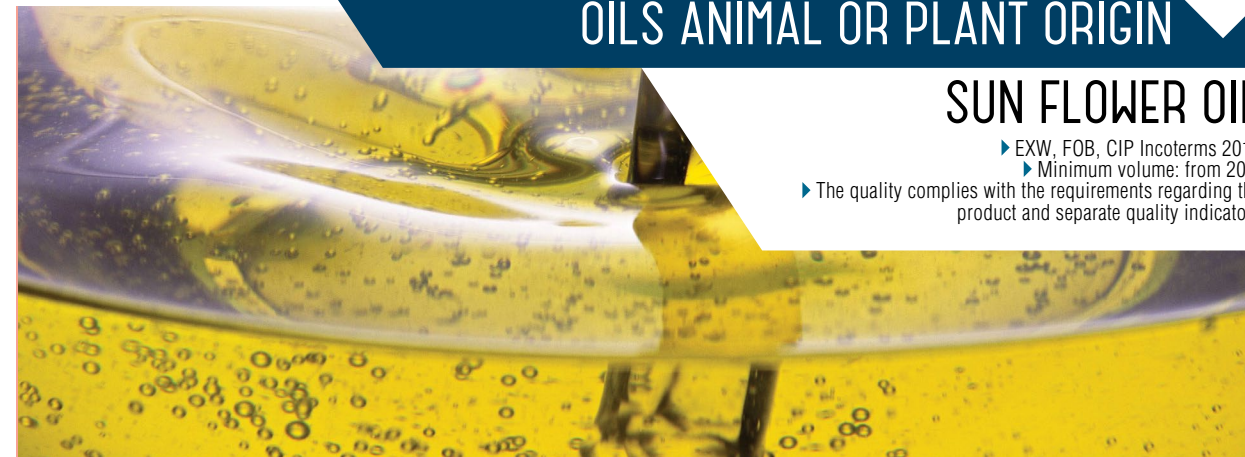
- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OILS ANIMAL OR PLANT ORIGIN

SUN FLOWER OIL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



SOYA OIL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



RAPE OIL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OTHER TYPES OF OIL

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



OTHER PLANT OF ORIGIN PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



FOOD PRODUCTS

PROCESSED MEAT AND FISH PRODUCTS

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



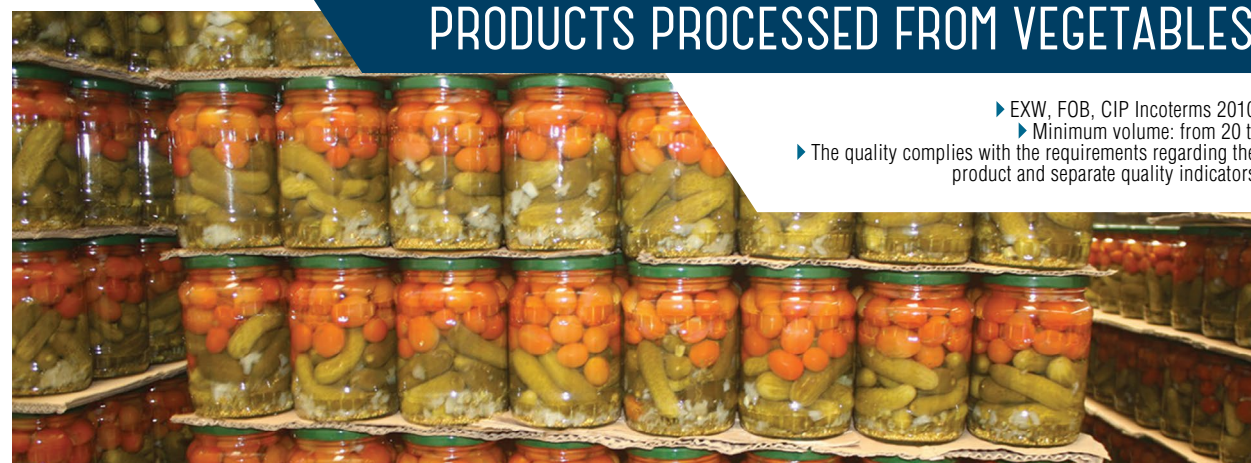
SUGAR AND SUGAR CONFECTIONARIES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



PRODUCTS PROCESSED FROM VEGETABLES

- ▶ EXW, FOB, CIP Incoterms 2010
- ▶ Minimum volume: from 20 t.
- ▶ The quality complies with the requirements regarding the product and separate quality indicators



MAKING BUSINESS IN UKRAINE





Ukraine is a sovereign, independent, democratic, law-based and the largest country in Europe with more than thousand years' history and unique traditions. It is bordered by Poland, Slovakia, Hungary, Moldova and Romania to the west, Belarus to the north and the Black Sea and the Azov Sea to the south.

FOREIGN TRADE

Ukraine's main export products are metals and agriculture products (together accounting for 40% of exports). The main items imported are mineral fuel, machines, equipment, etc. CIS and European countries account for more than 70% of Ukraine's foreign trade.

According to Doing Business

2013, published by the World Bank Group, Ukraine stands at 145 in the ranking of 185 economies on the ease of trading across borders. The indicator is based on the number of documents required and the time and cost to export and import.

FREE TRADE ZONES

On 30 July 2012, Ukraine ratified an agreement establishing a free trade zone in the Commonwealth of Independent States (CIS) countries - Ukraine, Belarus, Kazakhstan, Armenia, Kyrgyzstan, Moldova, Tajikistan and Uzbekistan etc. The government expects this FTA will help increase trade turnover between Ukraine and the CIS countries by 35% in the medium term.

The mentioned FTA has a number

of exceptions in respect of goods, the import and export of which is critical for Ukraine. They include preservation of export duty on ferroalloys, scrap metal and sunflower seeds as envisaged by the agreements with WTO, and a 50% sugar import duty.

The FTA between Ukraine and EFTA - the European Free Trade Association (Iceland, Lichtenstein, Switzerland and Norway) came into force on 1 June 2012.

Ukraine is also a party to FTAs with Georgia, Macedonia, Montenegro and is in the process of negotiating such arrangements with Canada, Turkey, Syria, Serbia, Singapore, Morocco and Israel (as well as the EU agreement mentioned above).

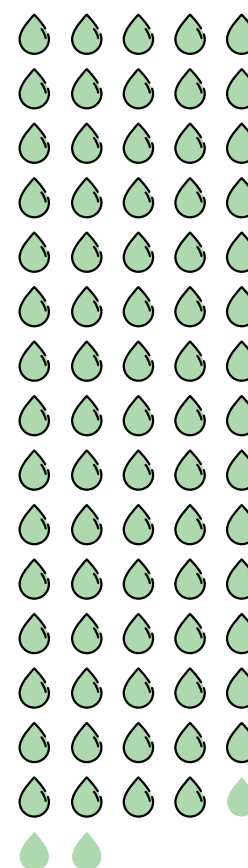
INTERNATIONAL AGREEMENTS

Ukraine has established diplomatic relations with over 170 countries.

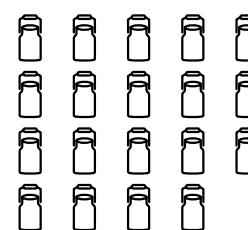
Ukraine is a member of the United Nations, the Council of Europe, the International Monetary Fund (IMF), the World Bank, the European Bank for Reconstruction and Development (EBRD), the World Trade Organization (WTO) as well as a number of other international organizations. It also cooperates with the Organization for Economic Cooperation and Development (OECD), but is not a member.

MANUFACTURED AMOUNT OF BASIC PRODUCTS 2015 - 2016

Sunflower oil 3 715
3 939



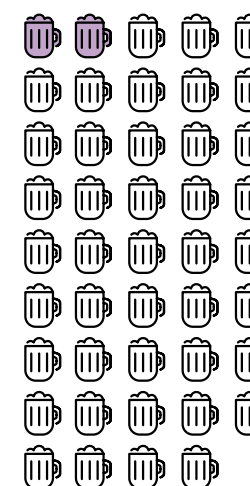
Milk 3 715
3 939



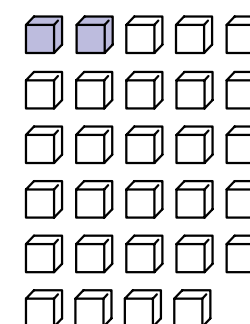
Pork 3 715
3 939



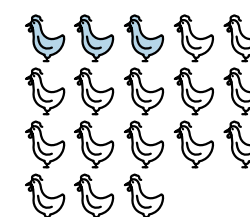
Beer 3 715
3 939



Sugar 3 715
3 939



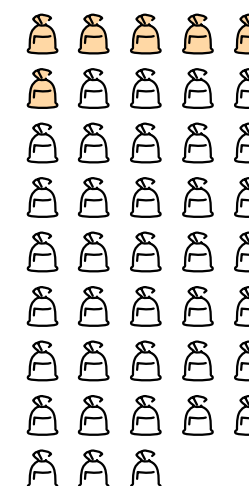
Poultry 3 715
3 939



Sausage 3 715
3 939



Flour 3 715
3 939



Bread and bakeries 3 715
3 939



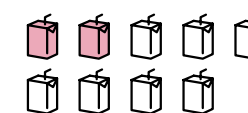
Sour milk products 3 715
3 939



Soya oil 3 715
3 939



Juice 3 715
3 939



Confectionaries 3 715
3 939



Cheese 3 715
3 939



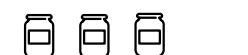
Rape oil 3 715
3 939



Margarine 3 715
3 939



Tinned vegetables 3 715
3 939



Alcohol 3 715
3 939

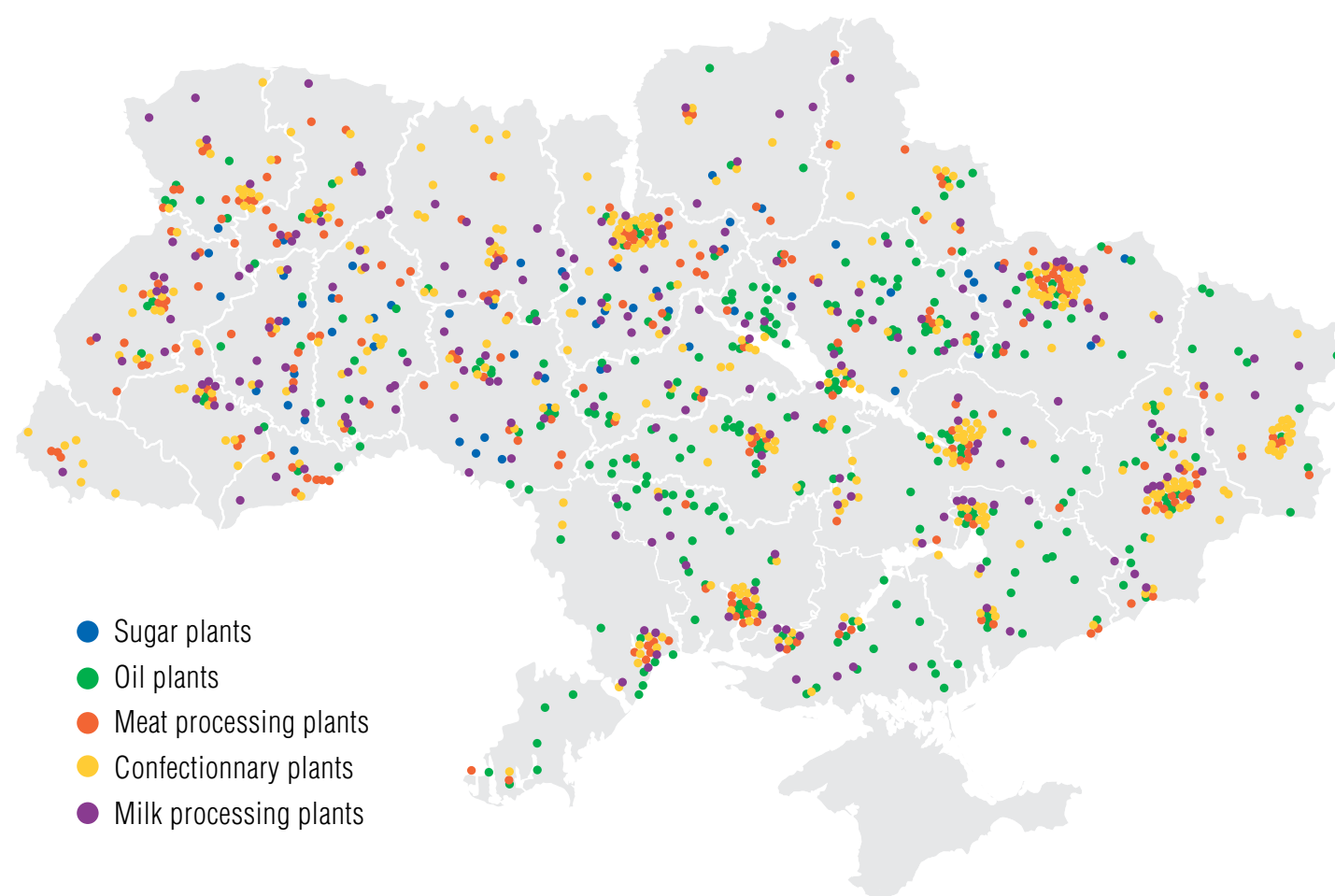


Butter 3 715
3 939



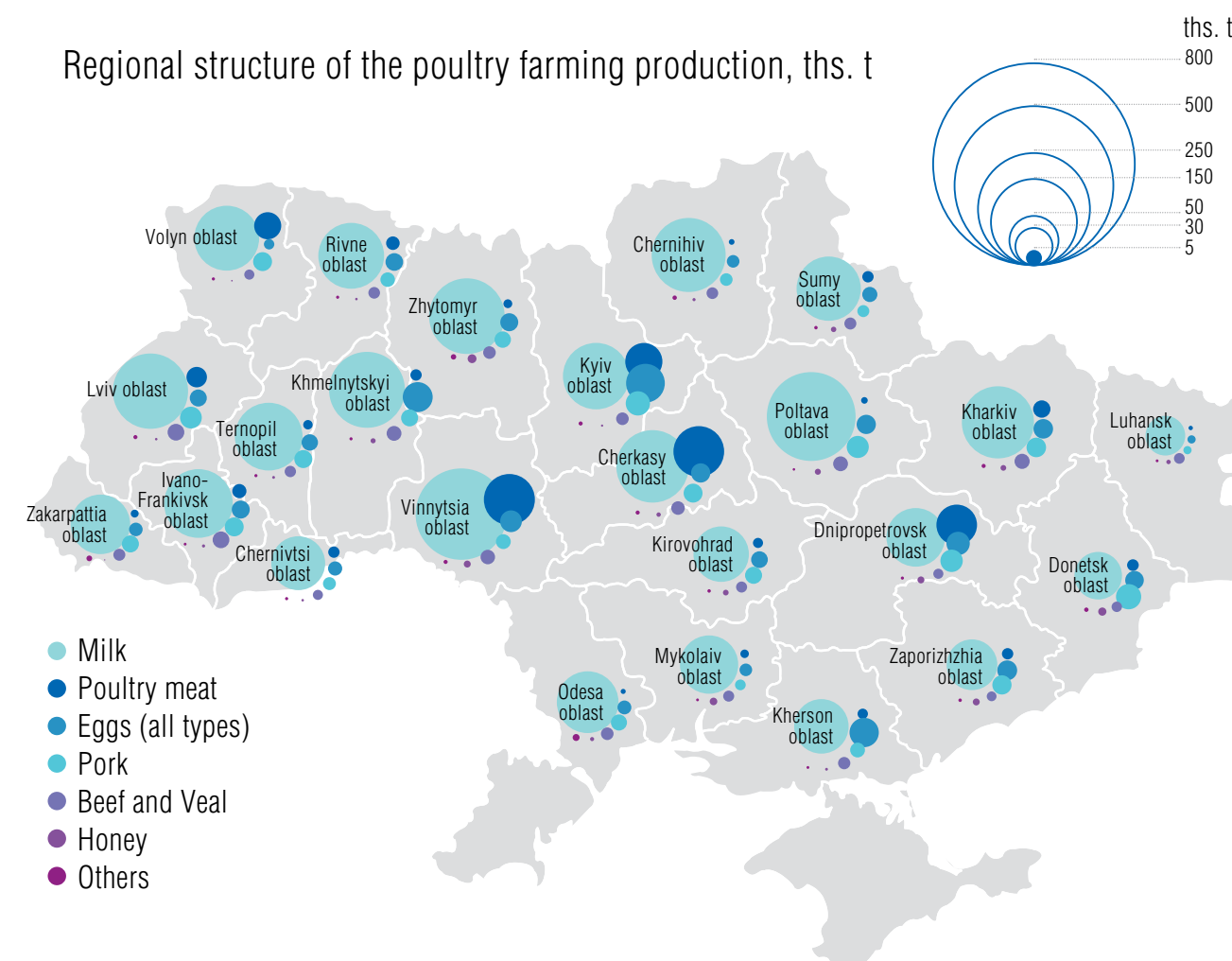
PROCESSING INDUSTRIES OF UKRAINE. MANUFACTURE CAPABILITIES

Ukraine exports the agrarian products in 190 countries of the world, milk in Jordan, cookies in the USA, water melons to Latvia, beer to New Zealand, cream in the UAE

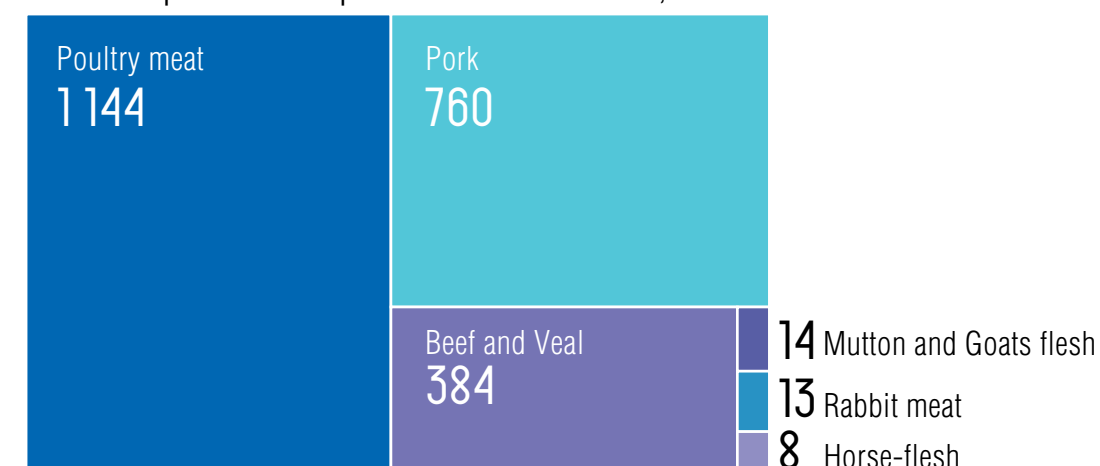


POULTRY FARMING IN UKRAINE

Regional structure of the poultry farming production, ths. t



Total output of Meat production in Ukraine, ths. t



PRODUCING FRUITS AND VEGETABLES IN UKRAINE

58.92 Nuts

29.32 Watermelon

23.31 Tomatoes

18.85 Onion

5.52 Cucumbers

4.95 Apples

2.49 Carrot

2.40 Cabbage

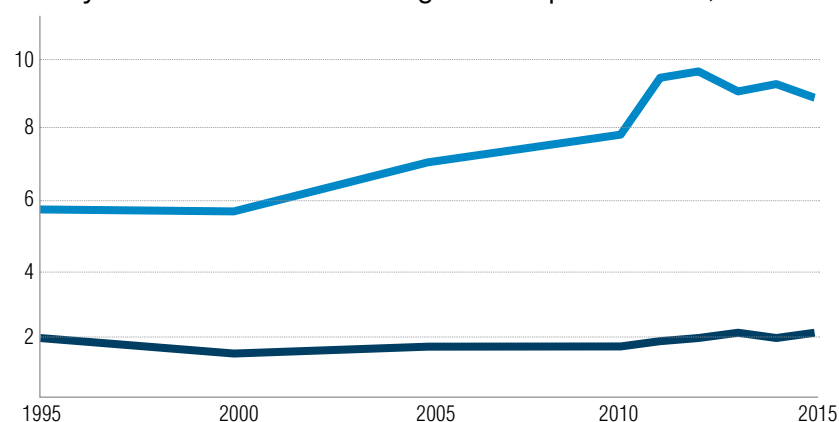
1.33 Strawberry

0.88 Cranberries, blueberries

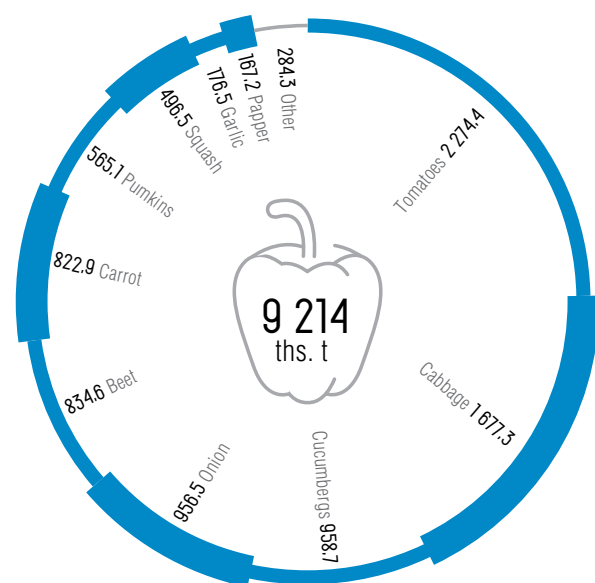
Hulf of Ukrainian nuts production exported abroad.

Ukraine set the third place in producing frozen berries.

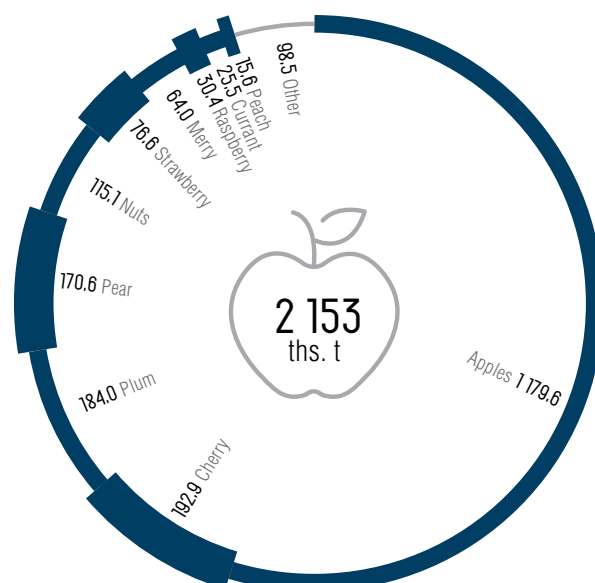
Dynamic of fruits and vegetables production, mln t



Total vegetables production

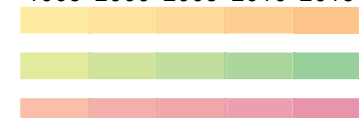


Total fruits production

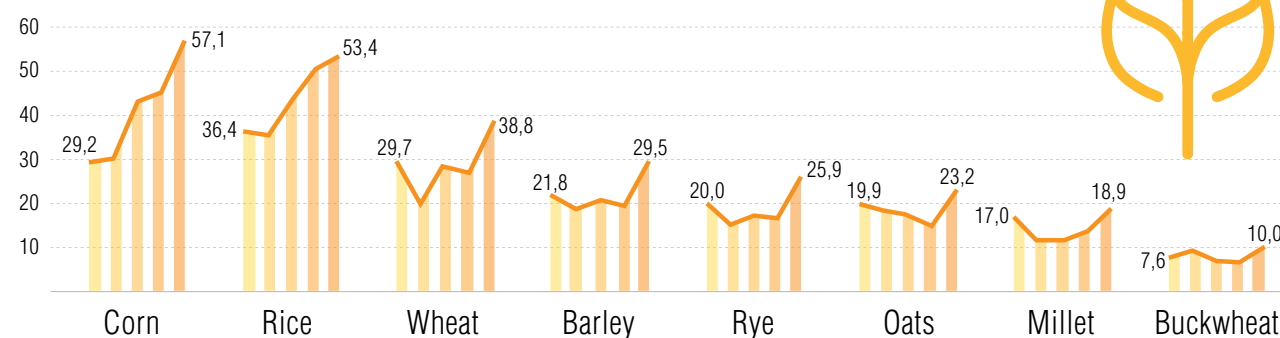


PRODUCTIVITY DYNAMICS OF MAIN AGRICULTURAL CROPS 1990-2016

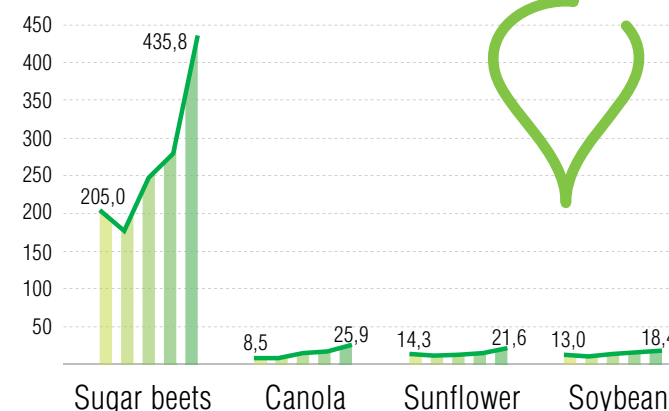
1995 2000 2005 2010 2015



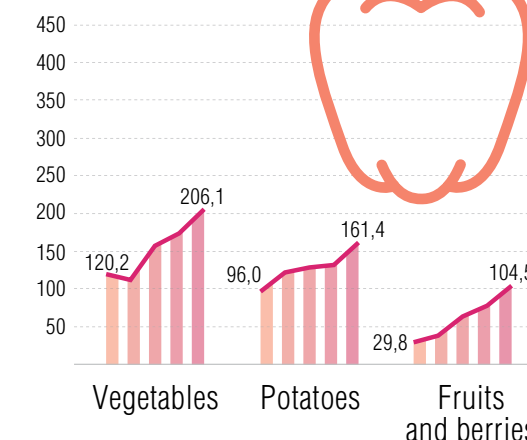
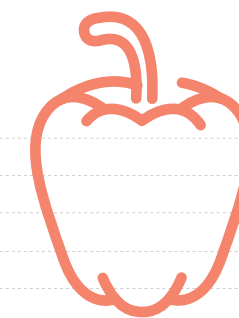
CROPS



INDUSTRIAL CROPS



VEGETABLES AND FRUITS





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